

PORTFOLIO MAP



PORTFOLIO TITLE: Tires, Tubes and Services (2019 - 2024)

LEAD STATE: State of Iowa

OVERVIEW:

The Master Agreements in this portfolio offer tire products and services through contractors' retail distribution networks for all NASPO ValuePoint Participating States.

INITIAL TERM: 5 years

RENEWALS: None

TOTAL TERM POSSIBLE: 5 years

PRODUCT CATEGORIES:

TIRES

Pursuit and Performance
Automobile/Passenger Vehicles
Light Duty Trucks
Medium Commercial/Heavy Duty Trucks /Buses
Off-the-Road OTR and Low Speed Off Highway
Agricultural/Farm

Industrial Specialty Tubes

OPTIONAL SERVICE OFFERINGS

Tire Installation with purchase in store
Change tire, dismount, and mount
Flat repair
Rotate mounted tires
New valve stem rubber or metal
Wheel balance
Alignment Services

Alignment Services
Emergency Roadside Assistance
Studding
Siping
Used tire recycle and disposal

Bulk Disposal of Tires
Tire pressure monitoring system (TPMS)

SUPPLIERS AVAILABLE:

- ✓ The Goodyear Tire and Rubber Company
- ✓ <u>Bridgestone Americas Tire Operations, LLC</u>
- ✓ Continental Tire the Americas, LLC



KEY BENEFITS:

- 1. Provides a wide variety of tires and tubes and related products/services
- 2. Products and services are provided through local dealer network, allowing public agencies to do business locally
- 3. Deeper discounts available to purchasing entity for large purchases
- 4. Multiple lines of low-rolling resistance tires available
- 5. Fixed discount percentage from price list for 5-years

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PRICING:

Master Agreement pricing reflects minimum discounts percentages per authorized category. Contract prices do not include delivery of tires. Delivery cost and terms are to be established in the Participating Addendum. Refer to the contractor's current "Pricing Summary Sheet" posted on the contractor's page of the ValuePoint website.

PROCUREMENT BACKGROUND:

These contracts are the result of the publicly posted NASPO ValuePoint solicitation number RFP1118005083 led by the State of Iowa.

STATES ON SOURCING TEAM:

- ★ Iowa Lead State
- **★** Connecticut
- **★** Utah
- ★ Montana
- ★ Oklahoma
- **★** Massachusetts
- **★** Washington

SOLICITATION INFORMATION:

Type: Request for Proposal (RFP)

Solicitation Number: 1118005083

Date Released: May 21, 2018

Date Closed: July 18, 2018

PUBLIC POSTING OF SOLICITATION:

Solicitation was publicly advertised from May 18, 2018 to July 18, 2018.

• Website Posted On: May 18, 2018

• Posting Link: https://bidopportunities.iowa.gov/

• Number of Days Solicitation was Publicly Posted: 62

• Number of Amendments Posted: 6

PUBLIC OPENING

Sealed responses were opened by the lead state after the closing date of the RFP.



VENDOR RESPONSES:

• Number of Vendor Responses Received: 4

• Number of Non-Responsive Vendor Responses: 0

• Number of Vendor Responses Evaluated: 4

EVALUATIONS:

Responses were evaluated by the members of the Sourcing Team during the period of July 19, 2018 through August 15, 2018.

EVALUATION CRITERIA:

Pass/Fail

Minimum Requirements and Experience Licensing Requirements

Offeror Single Point of Contact

Shipping to Using Entity

Returns

Scored Criterion

Offeror's Experience, Background and References

Ability to Meet the Scope of Work

Availability of Products

Service Areas

Offeror's Resolution of Issues with Approved Distributors

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Product Guarantee and Adjustment	Compliance of Approved Distributors
Emergency Vehicle Service Priority	Customer Service
Green purchasing requirements	Offeror Relationship with Approved Distributors
	Usage Fee and Reporting Plan
	Ability to Support the NASPO ValuePoint eMarket Center
	Ability to Promote the NASPO ValuePoint Agreement

Optional Services Specifications

SCORING:

Responses were scored according to the RFP's Evaluation Criteria. A minimum technical score of 420 points was required to move on to cost evaluation. Anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State as identified on the portfolio's NASPO ValuePoint website.

AWARD:

The RFP allowed for multiple vendor awards. The Lead State reserved the right in its discretion to determine the number of awards based on the best interests of the Lead State and NASPO ValuePoint cooperative.

PUBLIC POSTING OF AWARD:

Award Posting Start: September 13, 2018

Award Posting End: NA

Posting Link: https://bidopportunities.iowa.gov/

Total Days Posted: NA

Vendors Awarded: 3

AWARDED VENDORS:

 MA 19101 The Goodyear Tire and Rubber Company

 MA 19102 Bridgestone Americas Tire Operations, LLC

MA 19103 Continental Tire the Americas, LLC

